



		How robust is the local area? I think pretty good	SF Bay Area	Through Clubs? How?	Where is their footprint?		Through Acorn and Sapling Programs	Y - community sailing and SF Bay Area
Identify Sailing Talent - locally	X					X		
Identify Sailing Talent - regionally	X	X	Y	X	? See above	X	Y - see above	X
Help Young Athletes set realistic Sailing Goals	P	X - outsource	Y - Foiling	Y	Y	X	Y	X
Work with professional level athletes	P	Y	Y	Y	Y	Y	Y	X
Provide regular assessments and corrections e.g. quarterly	X	X		X - ? Written? How?	Y	X	X	X
Identify Coaching Talent	X	X		Y	Y	Y	X	
		Y for Southern Base can be Competitors						
Develop Domestic Coaches	X			Y	Y	Y	P	X
Hire International Coaches	X	X		X	Y	Y	X	X
		Y for Southern Base						
Manage Coaches and support staff	X			Y	Y	Y	Y	X
<u>Technology for ODP and Above</u>								
			Y			Y - THANK YOU to share :-)		
Weather	X	X		X	Y		X	X
Sail Development	X	X	Y	X	Y	Y	X	X
Rig Tuning	X	X		X	Y	Y	P	X
Recon from other countries	X	X		Y	Y	Y	Y	X
Maintain national secure database of technology	X	X		X	X	X	P	X
<b>Governance Rules and Regulations</b>	<b>SFofNY</b>	<b>PYC/ Sail</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America</b>	<b>BMQR/A</b>	<b>Oakcliff</b>	<b>Molly</b>
Mitigate Coach/Athlete issues (non-Safe Sport)	X	P		?	P	P	P	X
Selection Committee Setting up selection process	X	X		Y	X	X	X	X
Run Selection Events for Olympic Games	X	X		Y	X	X	X	X
The Ted Stevens Amateur Sports Act Compliance,	X	X		Y	X	X	?	X
Manage Sailing's relationship with USOPC and IOC	X	X		Y	P	P	X	X
Represent US Sailing to World Sailing and all that that entails	X	X		Y	X	X	X	X
Manage Volunteers (e.g. Race Committee etc.) within the Olympic Regatta World	X	X		Y	X	X	P?	X

NEED THIS DONE!

NEED TO FIX THIS!

USOPC and US Center for SafeSport compliance and reporting requirements, including ensuring all staff are educated on these requirements and in compliance.	X	X		Y	X	X	X	X
Ensure Athlete Representation on management and leadership per USOPC rules and regulations	X	X		Y	X	X	X	X
Conduct 360 reviews from athletes, coaches, parents and trainers and objectively course correct when needed.	X	X		Y	P	X	P	X
<b>Legal, Accounting and HR Standardization</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacol</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
Standardization of Contracts, Agreements and Commercial Agreements with the athletes and coaches	P	P-Share from USSA or Oakcliff		Y	P-Share from USSA or Oakcliff	P-Share from USSA or Oakcliff	Y	X
Ensure athletes and coaches are fully aware of differing laws across states and countries	X	P-Share from USSA		Y	P-Share from USSA	P-Share from USSA	P	X
Establish and Share Best Practices bookkeeping and expense tracking	X	P-Share from USSA or Oakcliff		Y	P-Share from USSA or Oakcliff	P-Share from USSA or Oakcliff	Y	X
Efficiently squeeze every dollar	PLEASE	Required - also a possible profit center-generating		PLEASE!!!!!!	Y	Y	Y!!!!!!	Y
<b>Sustainability &amp; Planning</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
Long Term Stewardship 12-48 years	X	Y		X	Y	Y	P	X
Long Term Planning - Lead - yearly collaboration and plans	X	P		SHOULD do - not on site so don't know	Y	P	Y	X
Day to Day coordination and planning	X	Y		SHOULD do - not on site so don't know	Y	X	P	X
Yearly Plan - schedule,	X	Y		SHOULD do - not on site so don't know	Y	P	P - can help!	P - can help!

COORDINAITON, Scheduling and movements of equipment and athletes	X	X - stay put		SHOULD do - not on site so don't know	X	X	P	X
Employ staff - estimated number exclusively for Olympic Training	X	P - or use America One etc		How Many? Not on site so don't know	Y	Y	3?	X
Lead adaptability and entrepreneurial Efforts	X	Y - building, tourism, hospitality		X	P	P	Y	X
Establish fair and transparent systems and policies.	P Use collectively agreed upon	P Use collectively agreed upon		Y	P Use collectively agreed upon	P Use collectively agreed upon	P Use collectively agreed upon	X
Manage Emergency Situations from war to pandemic to injuries	X			P	P	P	Y	X
<b>Fundraising</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
Donor Development	NE primarily?	Capital Campaign as well as for-profit/non-profit investment	CA primarily?	Messaging for 'fairness and oversight' Waving flag of America	Y - Conflict with StFYC?	X	P again more for Primary - Training Programs	P - can help!
Corporate	P	Y - esp partners,		SHOULD do - not on site so don't know	Y	X	X	P - can help!
Grants - (getting as part of fundraising)	Y - Define to whom - now Olympic only	Y - Can absolutley get local and government grants	Not sure understood but Silicaone Valley may be a great place for grant solicitation	?	Y - not sure they understood	X	X	X
USOPC Funding	X	X	X	Y	X	X	X	X
Legacy Giving from Prior Athletes	Y- prob very strong	X -not for a while	Y- prob very strong	Y -Does this happen currently?	P	X	X - much more for Acorn Programs	P - can help!

Industry Partners - mostly 'in-kind'	X	X - shared from Oakcliff	X - shared from Oakcliff	Y-what returns can they give to technical sponosrs?	P	X	Y - can give much larger returns combining with Acorn and Sapling programs	X
<b>Funds Disbursement</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
<b>Give Grants for:</b>	<b>Need from them</b>	<b>Will be the provider</b>						
Coaching Time	Y	X-		Y	Y	X	P	X
Coaching Expenses	P	X		X	Y	X	X	X
Equipment	P	X		X	X	X	X	X
Charter fees	Y	X		X	X	X	X	X
Sails and Rigging	Y	X		Y	X	X	P	X
Clothing	P	X		Y	X	X	X	X
Travel	Y	X		Y	Y	X	Y	X
Food / Per Diem	Y	X		Y	Y	X	Y	X
Salaries	P	X		Y	Y	X	X	X
Entry Fees	X	X			Y	X	Y	X
Family Expenses - travel etc.	P	X		Y	X	X	X	X
Boat Insurance	X	X		Y	X	X	Y	X
Health Insurance	X	X		Y	X	X	X	X
Housing at events	X	X		Y	P	X	Y	X
Rent during the quad	X	X		Y	P	X	X	X
Childcare	P	P		Y	P	X	?	X
Identify and manage Bridge Funding - mostly in the training phase.	P	P			P	P		X
Maintain Financial aid informaion to determin greatest need of individual athletes	X	X		P	X	X	P SOMEONE needs to do it	X
<b>Publicity</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
National awareness of athletes and development of athlete heroes.			Y	Y	?	X	?	?

Spokesperson for plan(s)		Y	Y	Y	?	X	?	?
Team branding, communications, and marketing to enhance the national brand of the US Sailing Team, including athlete promotion, logos, and promotions	X	Y		Y	X	X	Y	X
Represent Athletes in sponsorship	X	X	X	Y	X	X	Y	X
<b>Athlete Promotion and Off-The-Water Development/Management</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
Provide for Athletes								
Media Training	X	P		Y	P	X	Y	Y
Business Trainig	P	P		USOPC	P	X	Y	X
Fundraising and Marketing training	X	P		Y	P	X	Y	X
Public Speaking	X	P		Y	P	X	Y	Y
Ancillary skills training so athlete is able to supplement fundiing with earned funds	X	Y!		X	P	X	Y	Y
<b>Own Equipment ... and maintain .. and manage</b>	<b>SFofNY</b>	<b>PYC/ Sail Pensacola</b>	<b>St.FYC</b>	<b>USSA</b>	<b>America One</b>	<b>BMQR/A M</b>	<b>Oakcliff</b>	<b>Molly</b>
ILCA 6&7	X	<i>P - training level only? "Pro level" BYO</i>		X	X	X	Y	X
470	X	<i>P - training level only? "Pro level" BYO</i>		X	X	X	Y	X
49er	X	<i>P - training level only? "Pro level" BYO</i>		X	X	X	Y	X
49erFX	X	<i>P - training level only? "Pro level" BYO</i>		X	X	X	Y	X
Nacra 17	X	<i>P - training level only? "Pro level" BYO</i>		X	X	X	P	X



